

Contact Us:

Kendin Carr

Vice President +1 617 678 0246 kendin.carr@colliers.com

Jeanne Pinado

Executive Vice President +1 617 290 9133 jeanne.pinado@colliers.com 100 Federal Street, Floor 13 Boston, MA 02110 colliers.com



Boston Multifamily

THE PUNCH LIST



Can the Commonwealth Build 222,000 Housing Units in 10 Years?

Massachusetts is facing a stark reality: a severe housing shortage that threatens its economic vitality and social fabric. The recently released report, "A Home for Everyone – A Comprehensive Housing Plan for Massachusetts," from The Healey-Driscoll administration lays bare the crisis, revealing decades of underbuilding, skyrocketing costs, and an exodus of young people. This isn't just a housing problem; it's an economic one.

The report, the culmination of extensive stakeholder engagement and a thorough needs assessment, paints a grim picture. With the second-highest cost of living in the US and median home values outpacing income growth dramatically, residents are burdened. Demand far outstrips supply, leading to low vacancy rates and a significant backlog in public housing maintenance.

The Healey-Driscoll administration's plan outlines key strategies: abundant housing, protecting affordability, supporting households, strengthening the safety net, and fostering collaboration. To achieve the ambitious goal of 222,000 new units by 2035, the state must not only leverage the MBTA Communities Act, deploy Affordable Housing Act funds, repurpose state-owned land, and address the skilled labor shortage, but also address restrictive zoning and other barriers to housing production laid out in the companion Unlocking Housing Production Commission report released in February.

Crucially, these plans emphasizes preserving existing affordable housing, addressing the \$4 billion backlog in public housing repairs, overcoming local resistance to development and promoting evidence-based solutions.

This is a call to action, acknowledging the complexity of the crisis while offering concrete strategies for a more equitable and prosperous future. The path forward requires bold, collaborative action from all stakeholders, but the potential rewards – a thriving economy, vibrant communities, and a home for everyone – are immeasurable.

Markets Covered Boston Workester Rhode Island

State of the Market

Source: CoStar

3M MA Current Housing Supply (Units)

222,000
Units Needed by 2035
Units Completed/Month Necessary to Reach Goal

66.00% of 177 Communities Complying with MBTA Communities Act **16.10%** Vacancy

1 \$372,228Sale
Price/Unit

7.00%
Increase in Housing
Supply Neeed

\$2,877
Market
Rent

-0.04%

Expected Population

Growth by 2035

†\$3.23Market
Rent/SE

\$362Sale
Price/SF

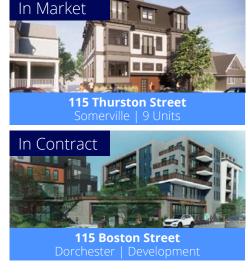
Recent Multifamily Transactions

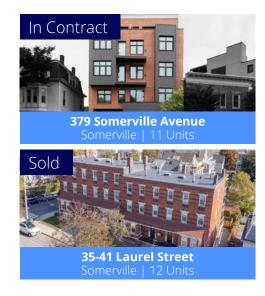
Click here for additional transactions.

	Property Name	Property Address	Units	SF	\$/SF	\$/Unit	Sale Price	Close Date	Buyer	Seller
1	Bennington Arms	720 Bennington St Boston	28	17,955	\$407	\$260,714	\$7,300,000	1/24/25	Duration Holdings Management	Longwood Group
9	B P P P P P P P P P P P P P P P P P P P			Tobite			semmetor St		Satatoga St	
	28	Boston National Historical Park	nur			90			PleasantSt	Winthrop
			Callahan Tun				Le Interi Air	ogan national rport		

Colliers Featured Investment Transactions













Apartment Sales Soared 22% In 2024. The Good Times Could Keep Rolling

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State Plan To Boost Affordable Housing Is The Right Rx

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Colliers has one of the largest and most experienced teams of multifamily advisors in the industry, strategically located in key markets around the globe. Our combination of market dominance, expertise and singular focus make us uniquely successful in helping our clients achieve their acquisition and/or disposition objectives. Whether selling a single asset or a national portfolio, our clients rely on combined resources to obtain the best market information and achieve the highest price. If expanding your portfolio is the objective, our local market relationships can help you identify and acquire properties that meet or exceed your investment goals.

- Market Analysis & Research
- Investment Sales
- Site Identification
- Structure & Negotiation of Land Purchase
- Zoning Analysis

- Development Pro Forma Analysis
- Debt Financing
- Rent Studies
- Broker's Opinion of Value
- Equity Placement



As long as there are those who remember what was, there will always be those who cannot accept what can be. - Thanos, Avengers: Endgame



